

## Approved Provider Credit Application - Chapter

<b>Submission Date</b>	2017-04-03 14:27:39
<b>Chapter Name</b>	Michigan Chapter
<b>Point of Contact</b>	Elisabeth Johnson
<b>Phone Number</b>	(248) 435-1360
<b>E-mail</b>	elisabeth.johnson@meritor.com
<b>Event Date</b>	04/27/2017
<b>Event Title</b>	Spans of Control - Beyond Travel Management
<b>Event Location</b>	5/3rd Ballpark - Pepsi Stadium Club Grand Rapids, MI
<b>What are the times of your session(s), i.e. 12:00pm-2:00pm.</b>	10am to 11:30am and 1pm to 2:30pm
<b>Session Description(s)</b>	<p>Statement of Challenge” on: “Challenges They Experience working with their Corporate Clients” areas of focus:</p> <ol style="list-style-type: none"><li>1. Communicating to travelers</li><li>2. Selling the value of their program to end-users</li><li>3. Gaining compliance to the program</li><li>4. And especially working with multiple departments within the Corporate Structure</li></ol> <p>11:30am – 12:00pm – MBTA Business Meeting &amp; Committee Updates 12:00pm – 1:00pm – Lunch &amp; Networking 1:00pm – 2:30pm – Afternoon Session: Travel Buyer Panel, facilitated by Charlie Mitchell, Carlson Wagonlit Travel</p> <p>They will present the Challenges &amp; Road Blocks experienced within their corporation and actions taken to overcome these challenges. Case studies on how this has impacted the services provided to their travelers; and the compliance to their preferred vendor channels.</p>
<b>Learning Outcomes (per session)</b>	Better understanding of technology and innovation within business travel. Members should walk away better skilled at communicating with their travelers, selling the value of their program and gaining compliance.
<b>Upload Agenda</b>	<a href="#">MBTA CU Credit Application for April 27, 2017 Meeting.doc</a>
<b>Upload Speaker Biographies</b>	<a href="#">Charlie Mitchell - BIO.pdf</a>
<b>Domain Relevance</b>	Domain 01 and Domain 02
<b>Date Application Received</b>	04-03-2017
<b>Date Reviewed</b>	04-17-2017
<b>Recertification Credits</b>	3
<b>Approved?</b>	Yes
<b>Date Chapter Notified</b>	04-17-2017
<b>Application Payment Receipt</b>	<a href="#">Michigan GTP APCA Payment 4.17.17.pdf</a>