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GBTA | Michigan Chapter

April 15, 2021

Connecting the people that connect the world.™



Welcome!

Today's Meeting is worth 1 credit for GTP certification



Agenda

- | | |
|----------------|---|
| 1:00 PM | Welcome! |
| 1:05 PM | <i>Hotel Programs: What Was Done For 2021 And What Will We Do For 2022?</i> |
| 1:45 PM | Q & A |
| 2:00 PM | Presentation by MBTA Platinum Sponsor, Travel Incorporated |
| 2:10 PM | MBTA Business Meeting <ul style="list-style-type: none">• Chapter Updates• Treasurer's Report• Committee Updates |
| 2:25 PM | Prize Drawing |
| 2:30 PM | Meeting Adjourned |

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Reminder! Upcoming 2021 Meetings & Events

April 15 – Hotel Programs: What was done for 2021 and what will we do for 2022?

May 6 – Risk Management

June/July – MBTA Member Summer Event
This is our FIRST planned in-person meeting for 2021
Location: TBD

September 16 – MBTA Meeting (Tradeshow/Annual Meeting)
Location: Greater Detroit Area

October TBD – MBTA/OVBTA Education Day
Location: Greater Detroit Area

December 2 – Michigan Chapter Holiday Meeting & Charity Auction
Location: Greater Detroit Area

* Dates subject to change

Today's Sponsor: Travel Incorporated



Tony Peter
Senior Vice President



Hotel Programs: What Was Done For 2021 And What Will We Do For 2022?



Panelists:

Shannon Blando, Global Category Manager, Dell, HR Services & Travel

David Mallow, EVP, Hotel Solutions, TRIPBAM, Inc.

Gus Vonderheide, Vice President Global Sales - Americas for Hyatt Hotels Corporation

Moderator:

Neil Hammond, Partner - Director of Hotel and Air Sourcing for GoldSpring Consulting



BUSINESS TRAVEL

YOUR WAY



Why TI | The Value You Gain

Break Out of Your Box

A Program as Unique as Your Business

- Tailoring Every Aspect of Your Travel Program
- Aligning Corporate Culture with Cost Savings

Ahead of the Trend

In-House Technology Made For You

- Disruptor Approach – solving to the heartbeat of the problem
- Actionable Data, Real Time Duty of Care.

We are Your Travel Expert

Cost Savings up to 20%

- Industry and Client Benchmarking
- Compliance Tools to Shift Traveler Behavior

Best of Concur Travel

Dedicated to Concur Travel

- Elite partner with 17 years of expertise
- Policy Compliance and Traveler Messaging

Leadership

Thought Leaders for the Travel Industry

- Managing over \$1B in Annual Travel Spend
- Airline Advisory Board Members
- Diversity and Equality



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Sponsor for Over 10 years!

www.travelinc.com   



Ann Ammons
Global Sales Manager
Travel Incorporated




SAP Concur **Partner**
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Business Meeting

President's Opening Remarks and Updates

Leslee Fritz, MBTA President 2020/21

- Call to order
- General Updates
- Treasurer's Report
- Committee Updates



READY. SAFE. TRAVEL.

GBTA CONVENTION 2021 – ORLANDO
November 17-19

[WATCH THE ANNOUNCEMENT](#) [DOWNLOAD THE FAQe](#)

Find out how GBTA is keeping you safe at Convention 2021 >>

We Listened - New Dates Announced

READY. SAFE. TRAVEL. TRAINING



Ready. Safe. Travel. Training Program by GBTA

May 2021 | 4-Week Virtual Training Program

Become a *Ready. Safe. Travel. Specialist.*

In this 4-week, virtual, industry-wide workshop, all levels of business travel professionals unite, educate and engage buyers and suppliers alike, with curated content that delivers essential information to help transition business travel & meetings and its practices beyond the pandemic. Learning objectives include prior experiences, principles, emerging tools, government regulations, and supplier advancements that are all important to the future of business travel. [Register](#) for the training program.

Follow Us On Social Media



Facebook: <https://www.facebook.com/MichiganBusinessTravelAssociation>

Twitter: <https://twitter.com/MBTAMichigan>

LinkedIn: <https://www.linkedin.com/groups/3178147/>

Michigan Business Travel Association

Balance Sheet
As of April 8, 2021

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
BUSINESS CLASSIC (5594)	78,114.60
Total Bank Accounts	\$78,114.60
Other Current Assets	
Undeposited Funds	-680.00
Total Other Current Assets	\$ -680.00
Total Current Assets	\$77,434.60
TOTAL ASSETS	\$77,434.60
LIABILITIES AND EQUITY	
Liabilities	
Total Liabilities	
Equity	
Opening Balance Equity	40,793.29
Retained Earnings	35,374.43
Net Income	1,266.88
Total Equity	\$77,434.60
TOTAL LIABILITIES AND EQUITY	\$77,434.60

Education Committee

Chair: Liz Johnson, CCTE, GTP
Meritor Inc.

NEW COMMITTEE CHAIR NEEDED!

May 6, 2021

Risk Management

John Rose, Chief Risk & Security Officer
ALTOUR



Membership Committee

Chair: Megan Craig



Expired Memberships 2021

2021 Membership Scholarship Survey sent out and due back 4/30/21.

Opportunity to join a committee and get involved!

The Scholarship would cover the annual dues fee of \$175 and expire 12/31/21.

RENEWING- MBTA Annual Membership \$175 without Meeting Package

Welcome New Members!

Jillian Partaka
Client Growth Specialist
Dlux Suites



Amanda Gergich
Global Commodity Manager
First Solar



Rachel Klotz
Procurement Analyst
Whirlpool Corporation



Rachel Slaughter
Director of Sales
Hospitality Investment Services

Charity Committee

Chair: Gail Major

Our 2021 Charity is Downriver for Veterans!

Meeting registrations now include a PayPal link to make direct donations.

Find out more about the good work they do by visiting the website:
<https://downriverforveterans.org/>



Connecting the people that connect the world.™

Scholarship Committee

Chair: Jamie Cotter

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GBTA Convention Scholarships!

One (1) Allied Member

One (1) Direct Member

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GBTA CONVENTION 2021 – ORLANDO

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ENTERPRISE HOLDINGS.



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Copper



Prize Drawing!



Please complete the survey later today!



Meeting Adjourned

Next Event:

May 6, 2021

Risk Management

John Rose, ALTOUR